

NCIA/ACQ/2020/6898

18 August 2020

## **Notification Of Intent to Invite Bids**

### **Implement Increment 2 of the NATO Common Operational Picture (NCOP)**

#### **IFB-CO-115049-NCOP Amendment 1**

Total Estimated Value: **EUR 7,067,490**

Work-package 4 - NCOP-2 Implementation to Core Sites (**EUR 4,127,230**)

Work-package 7 (evaluated option) - NCOP-2 Implementation to additional sites and  
NRF (**EUR 2,940,260**)

The NCI Agency is planning to issue an Invitation for Bids (IFB) to deploy NCOP Increment 2. This project will include the installation, activation, training and support.

It is planned to issue the IFB in accordance with standard International Competitive Bidding (ICB) procedure, i.e. lowest priced technically compliant Bid.

The NCI Agency expects to issue the formal Invitation for Bid (IFB) in Q3 2020 with an anticipated contract award in Q2 2021.

**NCI Agency Point of Contact (POC): Mr. Radu Munteanu**

E-mail: [Radu.Munteanu@ncia.nato.int](mailto:Radu.Munteanu@ncia.nato.int)

To : See Distribution List (Attachment A)

Subject : **Amendment 1 to Notification of Intent to Invite Bids for  
Implement Increment 2 of the NATO Common Operational Picture  
(NCOP) IFB-CO-115049-NCOP**

Reference(s) : **A. AC/4-D2261, 1996 Edition, NATO Security Investment  
Programme, Procedures for International Competitive Bidding  
B. AC\_4-DS(2019)0019 (INV)  
C. AC\_4(PP)D\_27463-ADD3**

1. In accordance with paragraph 6(A) of Reference A, notice is hereby given of the intent of the NCI Agency to re-open the eligibility list of prospective bidders until 23 September 2020 in order to advise prospective bidders of the new total estimated value of this future procurement as well as for the possible addition of any other eligible bidders and/or deletion of existing bidders.
2. The list of Bidders already proposed by the National Authorities until 01 July 2020 is to be found in Annex B (separate attachment). This list is provided to allow the National Authorities:
  - a. validate and confirm continued interest of listed potential Bidders;
  - b. confirm the company names, addresses and POC of these Bidders;
  - c. propose any new potential Bidders in accordance with para 4 below.
3. It is requested that newly interested firms contact their National Authorities and have them send the required "Declaration of Eligibility"(including personnel and facility security certification at the NATO SECRET level) directly to the NCI Agency.
4. In addition to the certifications required under this NOI, the Declarations of Eligibility shall include the following information for each of the nominated firms: name of the firm, telephone number, e-mail address, and Point of Contact. This information is critical to enable prompt and accurate communication with prospective Bidders. The Declaration of Eligibility can be sent via email to the following point of contact:

NATO Communications and Information Agency  
Attention: Radu Munteanu – Contracting Officer  
E-mail: [Radu.Munteanu@ncia.nato.int](mailto:Radu.Munteanu@ncia.nato.int)
5. The NCI Agency plans to issue the IFB in September 2020 with a bid closing date in January 2021. Contract award is planned for April 2021.

6. It is emphasised that requests for participation in this competition received directly from individual firms shall not be considered.
7. The Agency point of contact for this IFB is Mr. Radu Munteanu, who can be reached at e-mail: [Radu.Munteanu@ncia.nato.int](mailto:Radu.Munteanu@ncia.nato.int) or by phone at +31 70 374 30 15.

For The Director of Acquisition:

Jean-Luc Guellec  
Principal Contracting Officer

## ATTACHMENT A - Distribution List

### **NATO Delegations (Attn: Infrastructure Adviser):**

Albania  
Belgium  
Bulgaria  
Canada  
Croatia  
Czech Republic  
Denmark  
Estonia  
France  
Germany  
Greece  
Hungary  
Iceland  
Italy  
Latvia  
Lithuania  
Luxembourg  
Montenegro  
The Netherlands  
Norway  
Poland  
Portugal  
Romania  
Slovakia  
Slovenia  
Spain  
Turkey  
United Kingdom  
United States

### **Embassies in Brussels (Attn: Commercial Attaché):**

Albania  
Bulgaria  
Canada  
Croatia  
Czech Republic  
Denmark  
Estonia  
France  
Germany  
Greece  
Hungary  
Italy  
Latvia

Lithuania  
Luxembourg  
Montenegro  
The Netherlands  
Norway  
Poland  
Portugal  
Romania  
Slovakia  
Slovenia  
Spain  
Turkey  
United Kingdom  
United States (electronic copy to [brussels.office.box@mail.doc.gov](mailto:brussels.office.box@mail.doc.gov))  
Belgian Ministry of Economic Affairs

**All NATEXs**

**NATO HQ**

NATO Office of Resources, Management and Implementation Branch – Attn:  
Deputy Branch Chief

Director, NATO HQ C3 Staff, Attn: Executive Co-ordinator

SACTREPEUR, Attn: Infrastructure Assistant

**Strategic Commands**

HQ SACT Attn: R&D Contracting Office

ACO Liaison Office

**NCI Agency – Internal**

**ATTACHMENT B - IFB-CO-115049-NCOP2 Bidders List**

#	Bidder	Country
1	ATOS	Belgium
2	AV APPLICATION	
3	BLACK BOX	
4	CISCO SYSTEMS BELGIUM	
5	DELOITTE CONSULTING and ADVISORY	
6	IBM BELGIUM	
7	I.R.I.S. EXPERTS & SOLUTIONS	
8	RHEA SYSTEMS	
9	LUCIAD / HEXAGON GEOSPATIAL	
10	Creax	
11	Studiotech	
12	Brevco	
13	Kontax AD	Bulgaria
14	LIREX BG	
15	Scale Focus AD	
16	Compusult Limited	Canada
17	Gausertec Inc	
18	MDA Systems Ltd	
19	WaVv Business Development Inc.	
20	Airbus Defense and Space France	France
21	THALES SIX GTS FRANCE SAS	
22	ARIANEGROUP	
23	Atos Information Technology GmbH	Germany
24	SYSTEMATIC GmbH	
25	Airbus Defense and Space GmbH	
26	CGI (Germany) GmbH & Co. KG	
27	Esri Deutschland GmbH	
28	Intracom Defense Electronics	Greece
29	ENGINEERING INGEGNERIA INFORMATICA	Italy
30	VITROCISSET SpA	
31	DATI Group	Latvia
32	certSIGN	Romania
33	Aliter Technologies	Slovakia
34	GMV	Spain
35	FCC IIE	
36	NCIM Groep	
37	UNI Business Centre B.V.	The Netherlands
38	TUBITAK BILISIM VE	Turkey
39	HAVELSAN HAVA ELEKTRONIK	
40	MILSOFT YAZILIM	
41	SİMSOFT BİLGİSAYAR TEKNOLOJİLERİ	
42	ESEN SİSTEM ENTEGRASYON	
43	SAVRONIK ELEKTRONIK SANAYI	
44	BAE Systems PLC	UK
45	Elbit Systems	
46	Garrison Technology	
47	Palantir Technologies	